

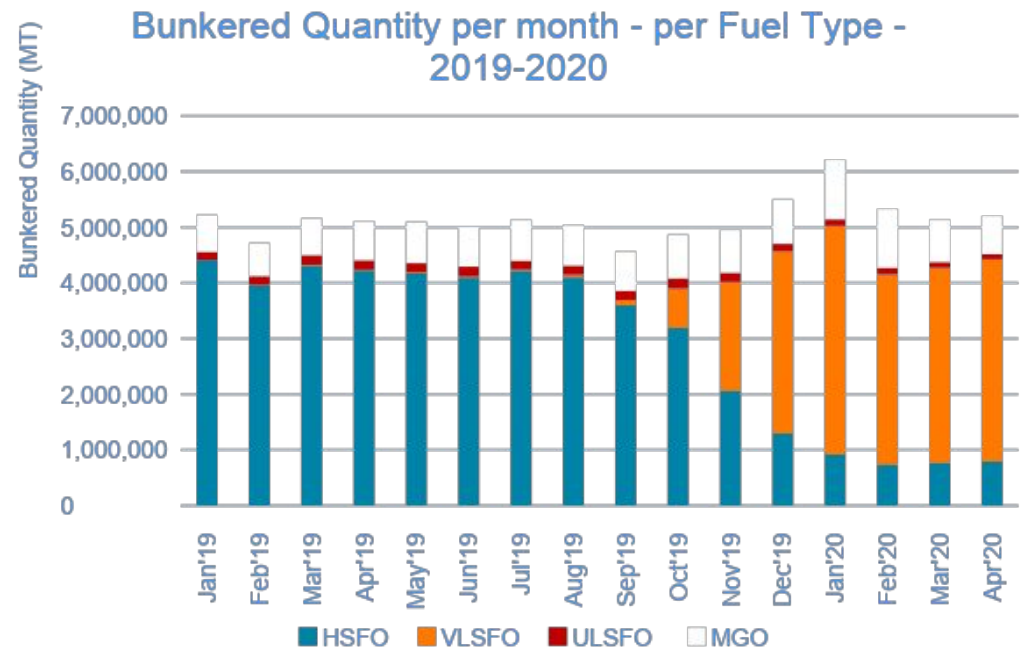
Bunker Fuel Quality 2020.... The Story So Far



- Steve Bee
- Group Commercial & Business Development Director

Bunkered Quantities Tested by VPS

- Jan-Apr 2020: VLSFO most popular fuel choice in fuel supply mix.
- Bunkered Fuel tested by VPS:
 - VLSFO - 67%
 - MGO - 16%
 - HFO - 15%
 - ULSFO - 2%
- COVID-19 slowed all fuel demand Mar-20
- VLSFO demand Jan-66% to Apr-70%
- Fall in fuel prices has not affected % of HFO demand in 2020 YTD.
- Has falling fuel prices affected EGCS (scrubber) uptake?



Fuel Quality (VPS Bunker Alerts)

- Jan-Apr 2019 v Jan-Apr 2020

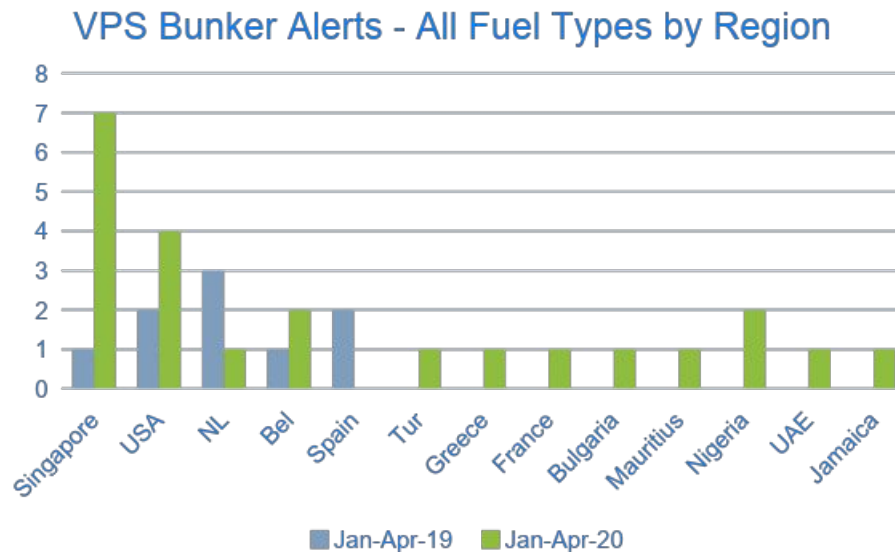
- 9 Bunker Alerts v 23 Bunker Alerts
- 2020 Quality issues MGO/HFO/VLSFO

	Jan-Apr-19	Jan-Apr-20
MGO	5	8
HFO	2	9
VLSFO	-	6
ULSFO	2	0

- 2020 Bunker Alert Parameters:

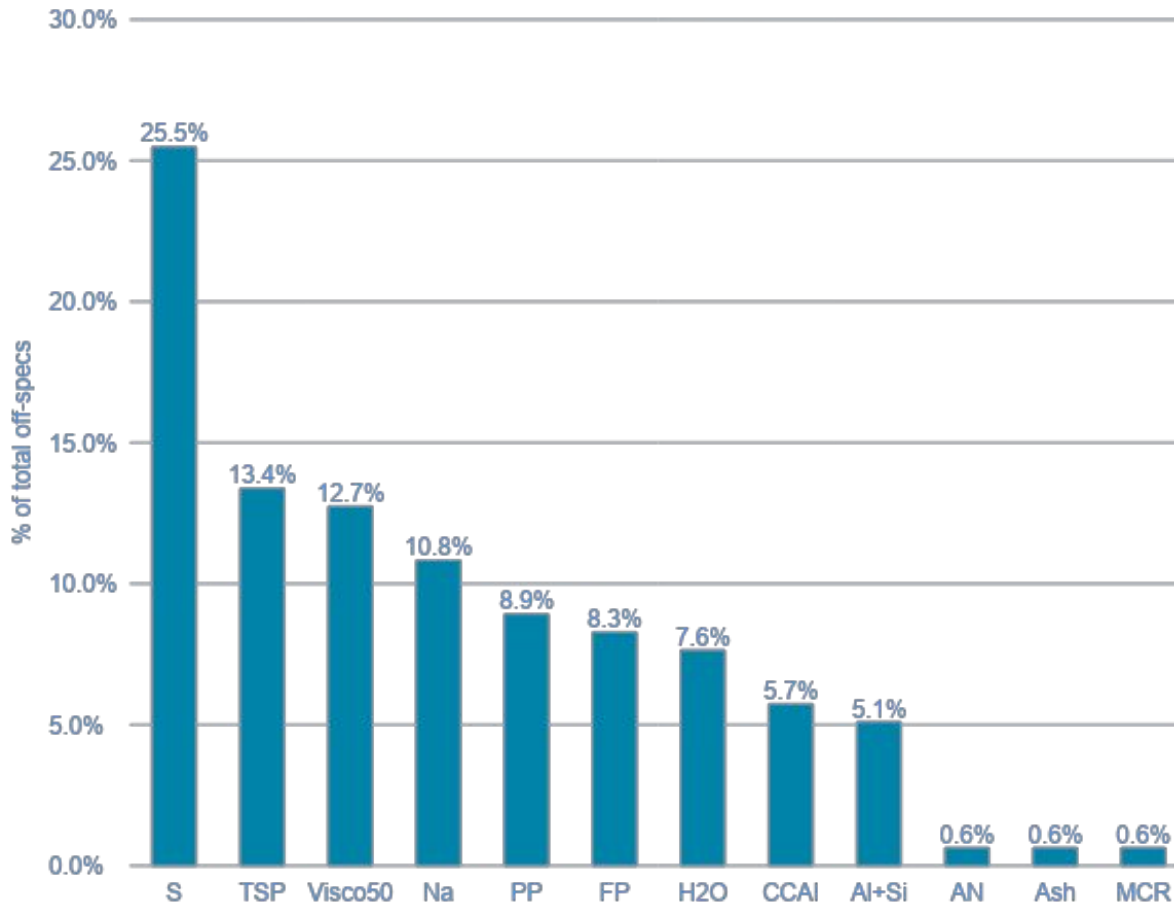
- MGO - Flash Point (6), Viscosity (2)
- HFO - Flash Point (3), Density (3), Catfines (1), Sediment (1), Potassium (1)
- VLSFO - Sediment (4), Flash Point (1), Potassium (1)

- VPS Bunker Alerts by Region:

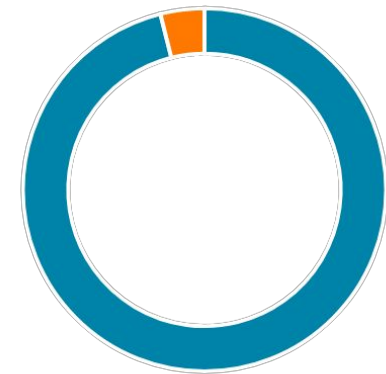


VLSFO Off-Specification by Test Parameter

Break-down of global VLSFO off-specs | March-April 2020



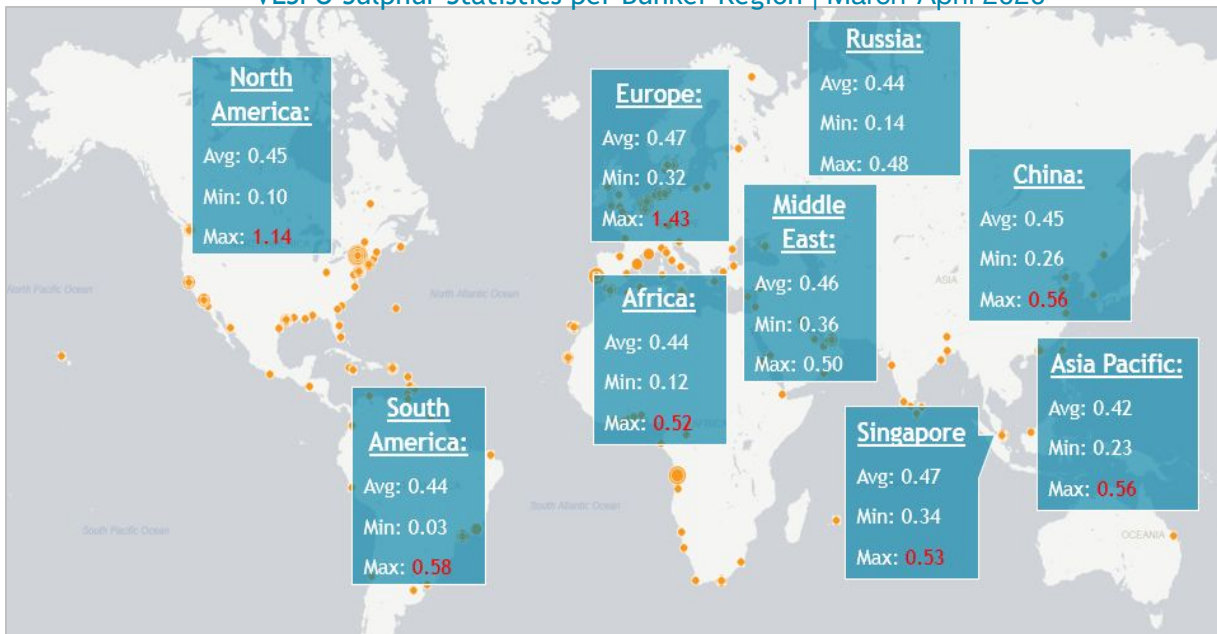
Global VLSFO Off-Spec Rate | March-April 2020



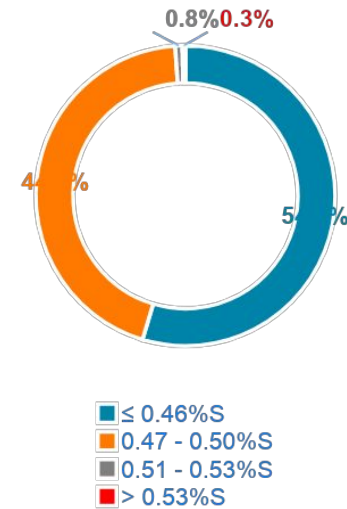
■ On-Spec VLSFO stems
■ Off-Spec VLSFO stems

VLSFO Sulphur Content

VLSFO Sulphur Statistics per Bunker Region | March-April 2020



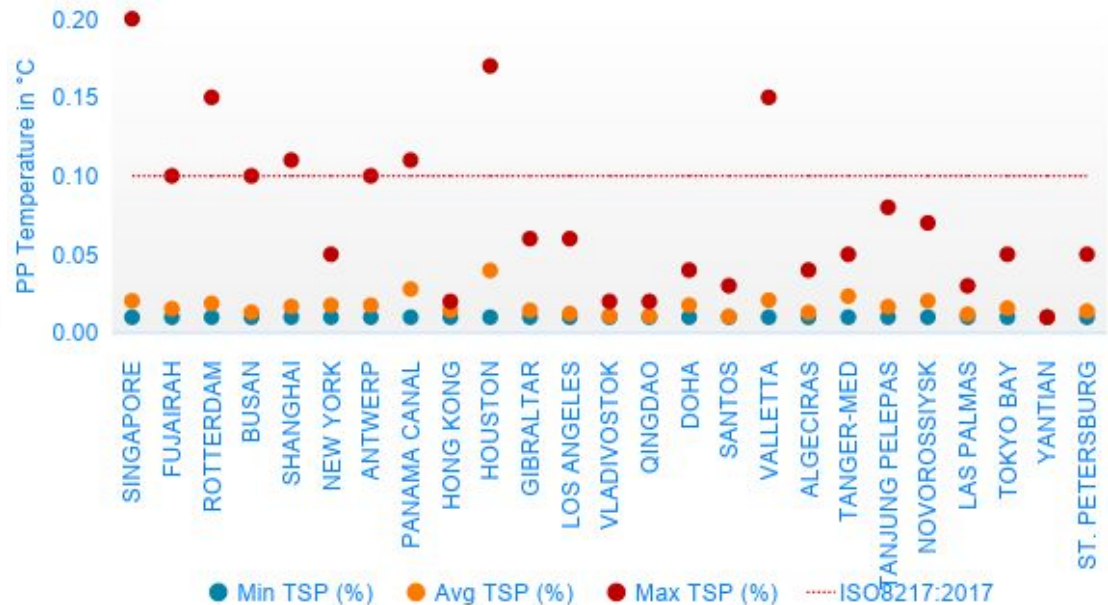
VLSFO Sulphur Compliance | March-April 2020



VLSFO Fuel Stability

- Average TSP values across all regions are <math><0.01-0.03\%</math>
- Many stability-related issues without TSP being off-spec.
- TSP accounts for 13.4% of Off-specs
- Past few months- VLSFOs tested as stable when bunkered, become unstable a few weeks after bunkering.
- Fuels flocculate, become unusable, indicating the shorter shelf life of some VLSFOs.

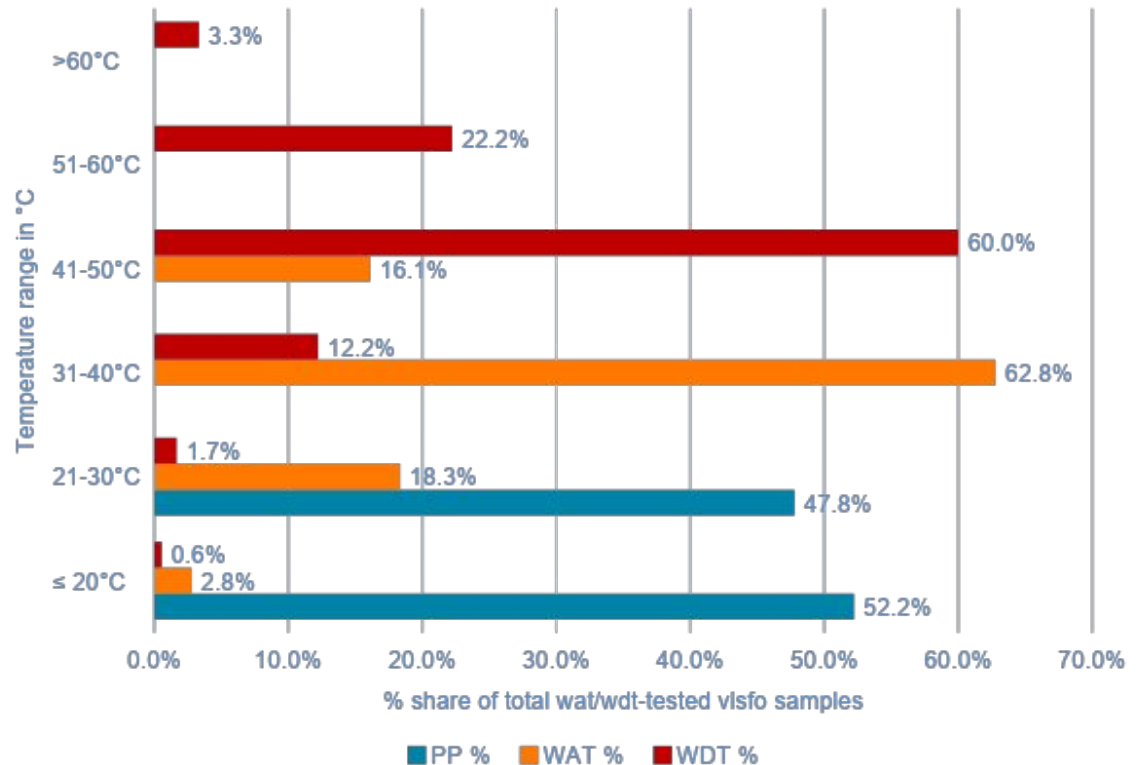
VLSFO TSP | Top 25 Ports | March-April 2020



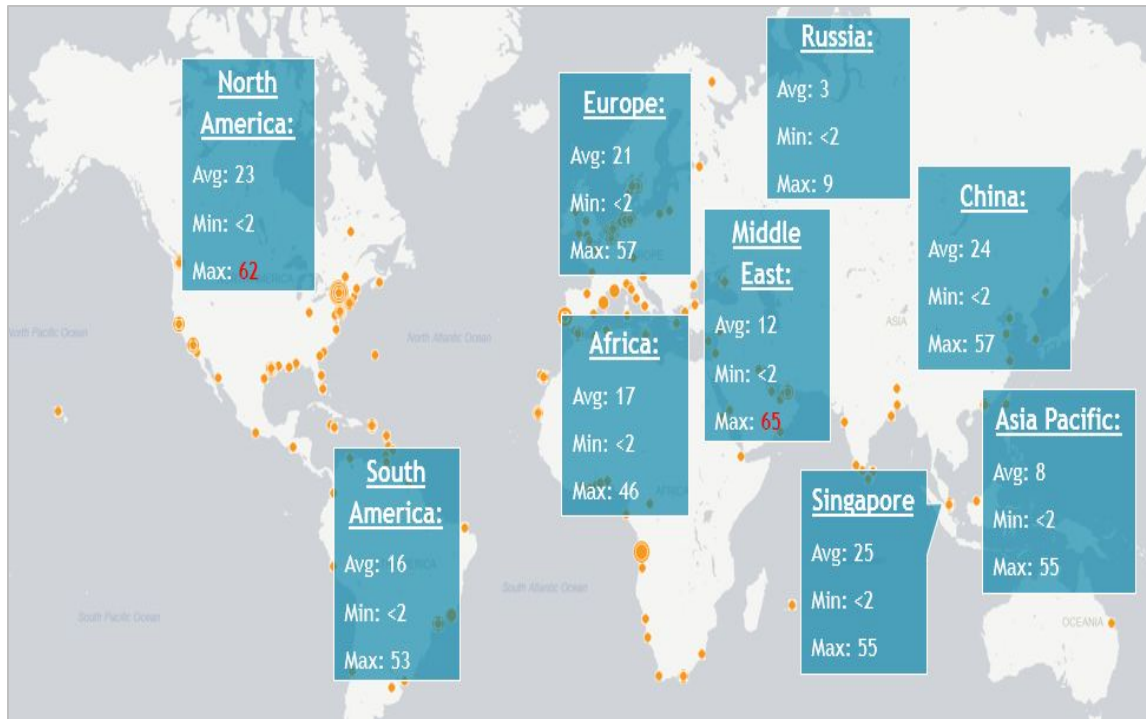
VLSFO Cold Flow Properties (PP/WAT/WDT Analysis)

- On average WAT is 22°C > PP
- On average WDT is 11°C > WAT
- Majority of VLSFO, PP < 30°C
- WAT & WDT values remain much higher than the PP
- >75% of VLSFO samples have WAT > 30°C
- >85% of VLSFO samples have WDT > 40°C.
- Elevated WAT/WDT could result in wax formation unless the purifiers' separation temperatures are maintained above the WAT.

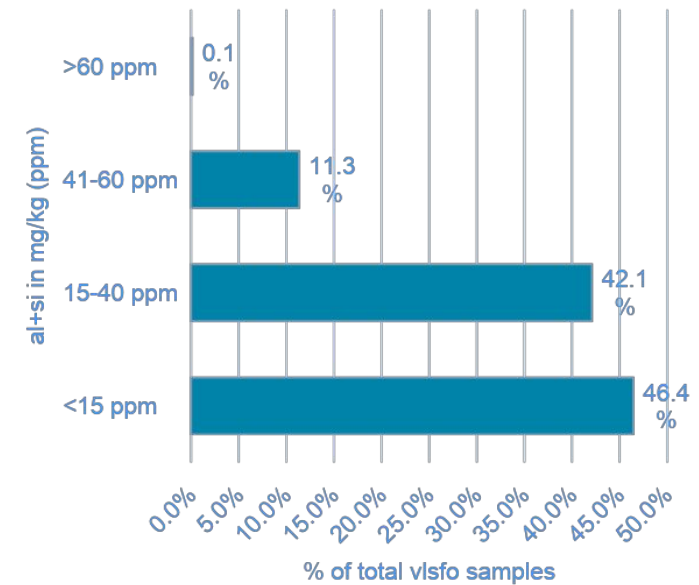
VLSFO PP, WAT & WDT Distribution | March-April 2020



VLSFO - CatFines



VLSFO Cat Fines | Global | March-April 2020



Liner Wear & Engine Damage

- Over 40 vessels with broken piston rings, damaged cylinder liners & hard deposits
- All burnt on-spec VLSFOs
- All used BN40 lubricating oil
- 2-stroke engines most susceptible
- Numerous fuel & lubricant suppliers, various engine manufacturers
- Cause: Reserve BN of CLO not being utilised to neutralise acids from fuel combustion due to lower sulphur.
- Result: Hard Calcium deposits on the piston crown, causing liner wear, scuffing & broken piston rings.
- When BN is reduced, detergency reduces and the oil film is lost, when BN increases, detergency improves and oil film is retained but the deposit formation starts.



Summary

- Apr-20 VLSFOs - 70% of all bunkered fuel tested by VPS
- Fall in fuel prices - not caused increase in MGO use, or decrease in HFO use.
- A significant increase in Bunker Alerts in 2020 YTD v 2019 for MGO/HFO/VLSFO
- 3.9% of all VLSFOs tested exceed the test specification for a least one parameter
- VLSFO Sulphur levels have improved over 5 months. 1.1% VLSFOS >0.50%S
- Stability of VLSFOs is the key concern. Reduced shelf-life
- Cold-flow Properties a further concern. PP <30° c, WAT 22° c>PP, WDT 11° c> WAT
- Catfine levels have significantly improved over time. 0.1% VLSFOs>60ppm
- Lubricating Oil BN key consideration with VLSFOs. SDA and fuel testing important
- 50yrs of HFO/MGO use....5 months of VLSFO use.....We are all still learning !!

Thank you for your attention!

YOUR FUEL MANAGEMENT PARTNER



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